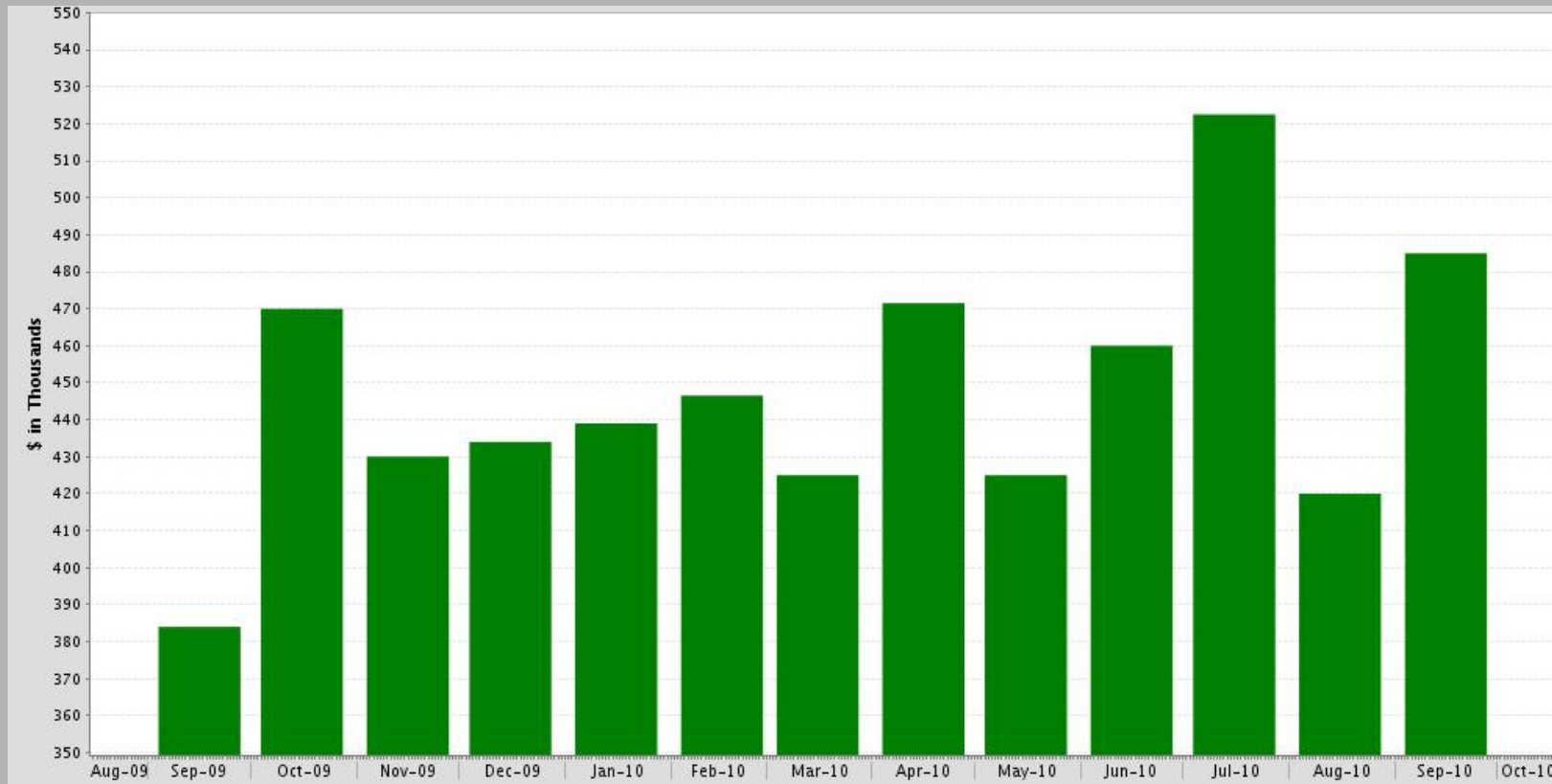


## Median Sold Price by Month

Sep-09 vs. Sep-10: The median sold price is up 26%



### Sep-09 vs. Sep-10

Sep-09	Sep-10	Change	%
384,000	485,000	101,000	+26%



MLS: MRMLS    Period: 1 year (monthly)    Price: All    Construction Type: All    Bedrooms: All    Bathrooms: All    Lot Size: All  
 Property Types: Residential: (Condominium, Single Family Residence, Townhouse)    Sq Ft: All  
 Cities: Monterey Park

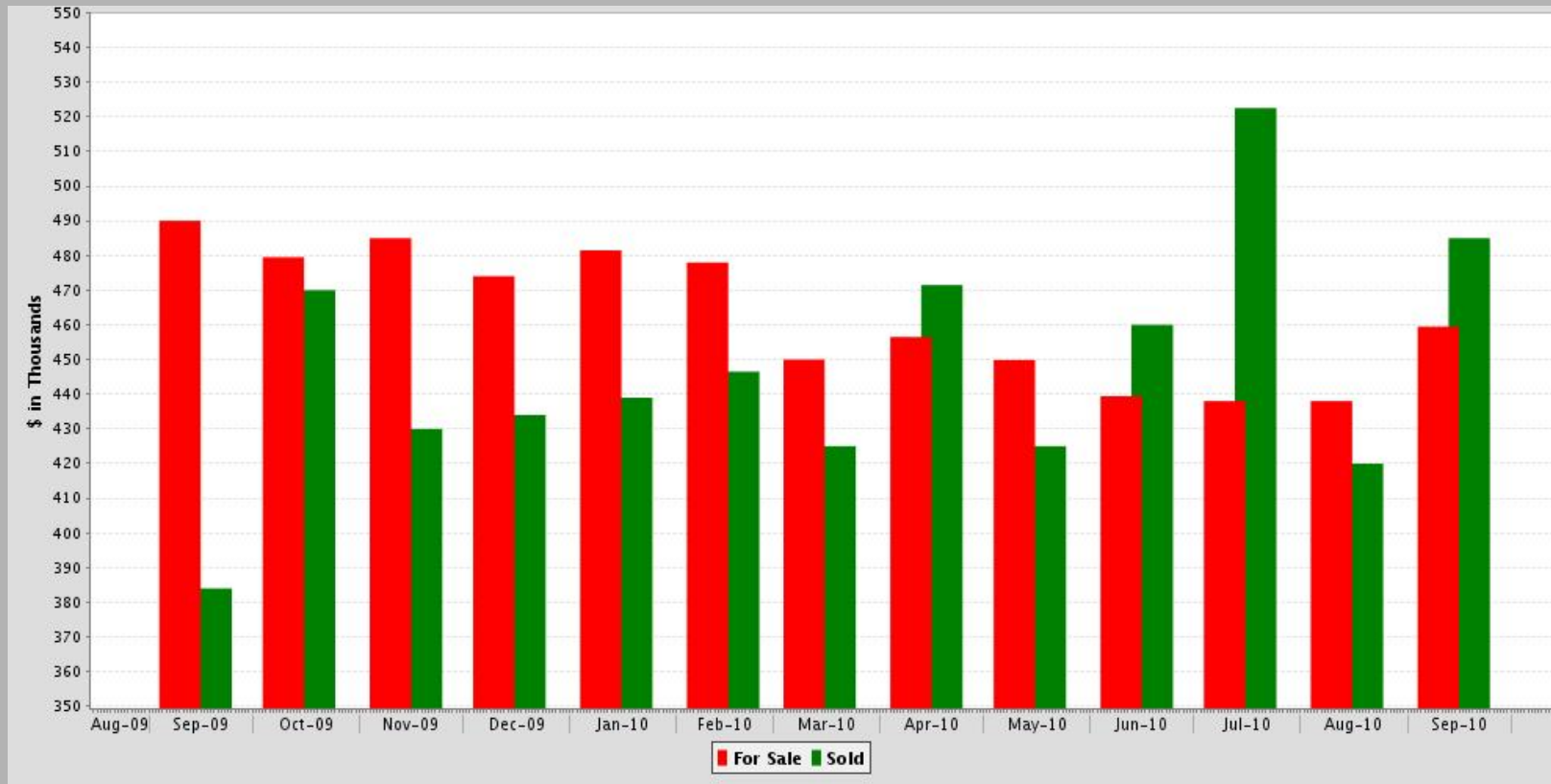
## Median Sold Price by Month

Sep-09 vs. Sep-10: The median sold price is up 26%

Time Period	Median Price	# Units	Average DOM
Sep-10	485,000	14	62
Aug-10	420,000	22	48
Jul-10	522,500	18	45
Jun-10	460,000	19	47
May-10	425,000	23	38
Apr-10	471,500	18	45
Mar-10	425,000	15	96
Feb-10	446,500	12	40
Jan-10	439,000	16	37
Dec-09	434,000	16	38
Nov-09	430,000	19	62
Oct-09	470,000	23	54
Sep-09	384,000	18	49

### Median For Sale vs. Median Sold

Sep-09 vs. Sep-10: The median price of for sale properties is down 6% and the median price of sold properties is up 26%



Sep-09 vs. Sep-10			
Sep-09	Sep-10	Change	%
490,000	459,500	-30,500	-6%



Sep-09 vs. Sep-10			
Sep-09	Sep-10	Change	%
384,000	485,000	101,000	+26%

MLS: MRMLS    Period: 1 year (monthly)    Price: All    Construction Type: All    Bedrooms: All    Bathrooms: All    Lot Size: All  
 Property Types: Residential: (Condominium, Single Family Residence, Townhouse)    Sq Ft: All  
 Cities: Monterey Park

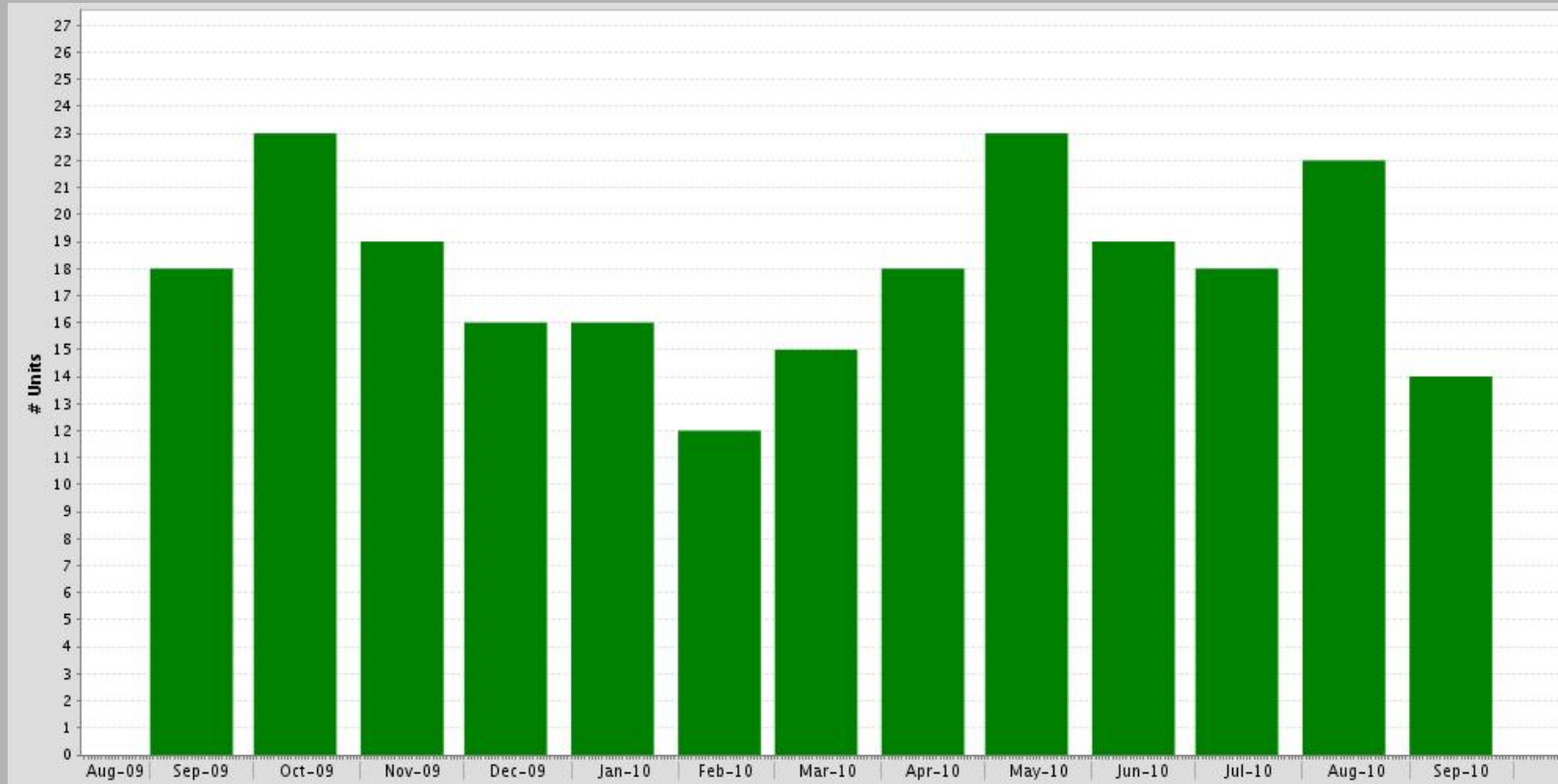
## Median For Sale vs. Median Sold

Sep-09 vs. Sep-10: The median price of for sale properties is down 6% and the median price of sold properties is up 26%

Time Period	For Sale Median	# Properties For Sale	Sold Median	# Properties Sold	Price Difference
Sep-10	459,500	160	485,000	14	25,500
Aug-10	438,000	169	420,000	22	-18,000
Jul-10	438,000	157	522,500	18	84,500
Jun-10	439,450	146	460,000	19	20,550
May-10	449,900	140	425,000	23	-24,900
Apr-10	456,500	152	471,500	18	15,000
Mar-10	450,000	129	425,000	15	-25,000
Feb-10	478,000	103	446,500	12	-31,500
Jan-10	481,500	100	439,000	16	-42,500
Dec-09	474,000	87	434,000	16	-40,000
Nov-09	485,000	101	430,000	19	-55,000
Oct-09	479,500	104	470,000	23	-9,500
Sep-09	490,000	106	384,000	18	-106,000

## Sold Properties by Month

Sep-09 vs. Sep-10: The number of Sold properties is down 22%



### Sep-09 vs. Sep-10

Sep-09	Sep-10	Change	%
18	14	-4	-22%



MLS: MRMLS    Period: 1 year (monthly)    Price: All    Construction Type: All    Bedrooms: All    Bathrooms: All    Lot Size: All  
 Property Types: Residential: (Condominium, Single Family Residence, Townhouse)    Sq Ft: All  
 Cities: Monterey Park

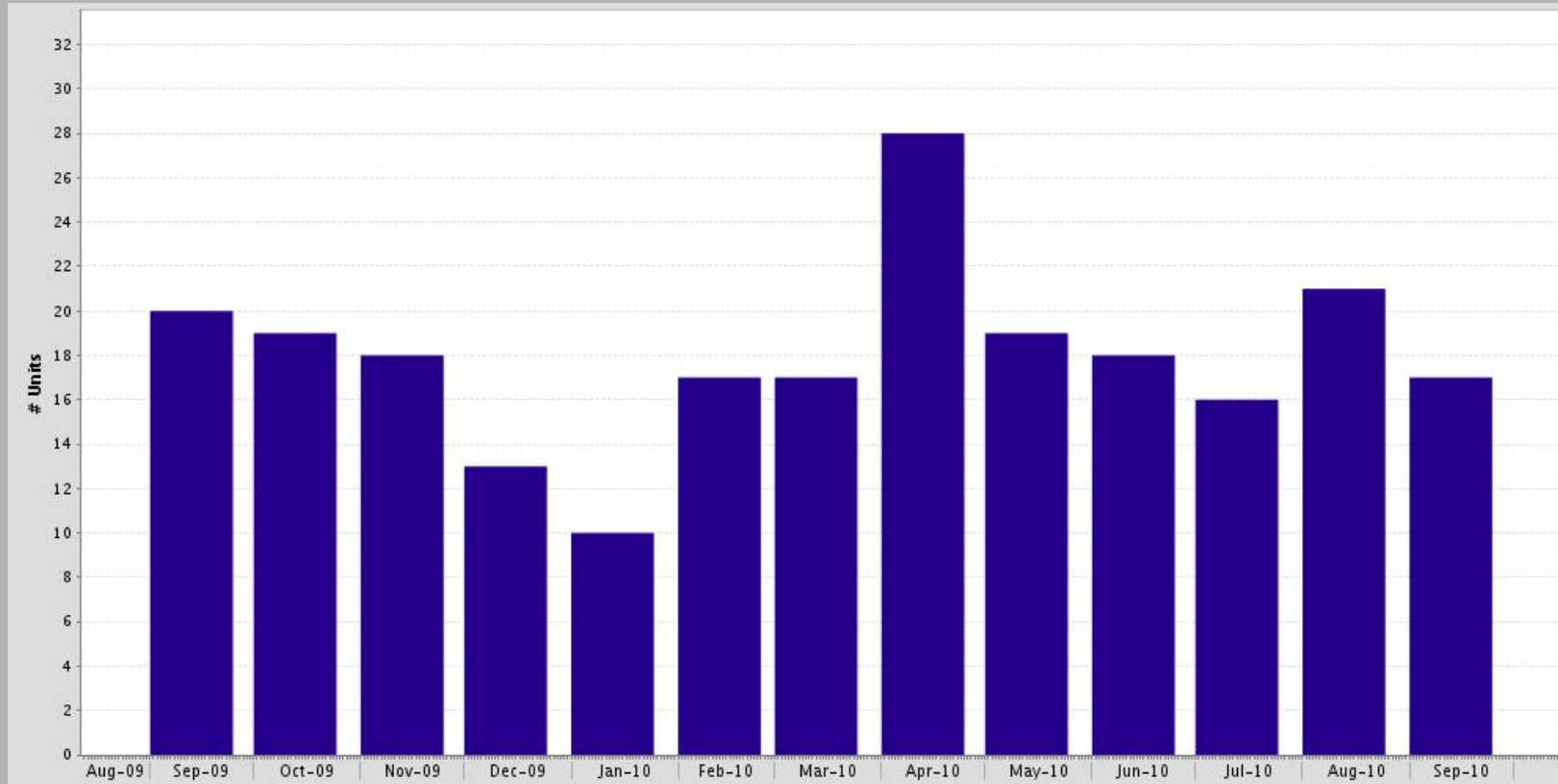
## Sold Properties by Month

Sep-09 vs. Sep-10: The number of Sold properties is down 22%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	# Properties	Median Price	Average DOM	# Properties	% Bank	Median Price	# Properties	% Non-Bank	Median Price
Sep-10	14	485,000	62	0			14	100.0	485,000
Aug-10	22	420,000	48	1	4.5	550,500	21	95.5	405,000
Jul-10	18	522,500	45	4	22.2	387,500	14	77.8	549,000
Jun-10	19	460,000	47	1	5.3	712,000	18	94.7	459,000
May-10	23	425,000	38	1	4.3	425,000	22	95.7	421,500
Apr-10	18	471,500	45	0			18	100.0	471,500
Mar-10	15	425,000	96	2	13.3	352,500	13	86.7	437,000
Feb-10	12	446,500	40	1	8.3	370,000	11	91.7	450,000
Jan-10	16	439,000	37	4	25.0	320,000	12	75.0	456,750
Dec-09	16	434,000	38	3	18.8	440,000	13	81.2	428,000
Nov-09	19	430,000	62	1	5.3	355,000	18	94.7	445,000
Oct-09	23	470,000	54	4	17.4	410,000	19	82.6	498,000
Sep-09	18	384,000	49	3	16.7	360,000	15	83.3	398,000

## Under Contract Properties by Month

Sep-09 vs. Sep-10: The number of Under Contract properties is down 15%



### Sep-09 vs. Sep-10

Sep-09	Sep-10	Change	%
20	17	-3	-15%



MLS: MRMLS    Period: 1 year (monthly)    Price: All    Construction Type: All    Bedrooms: All    Bathrooms: All    Lot Size: All  
 Property Types: Residential: (Condominium, Single Family Residence, Townhouse)    Sq Ft: All  
 Cities: Monterey Park

## Under Contract Properties by Month

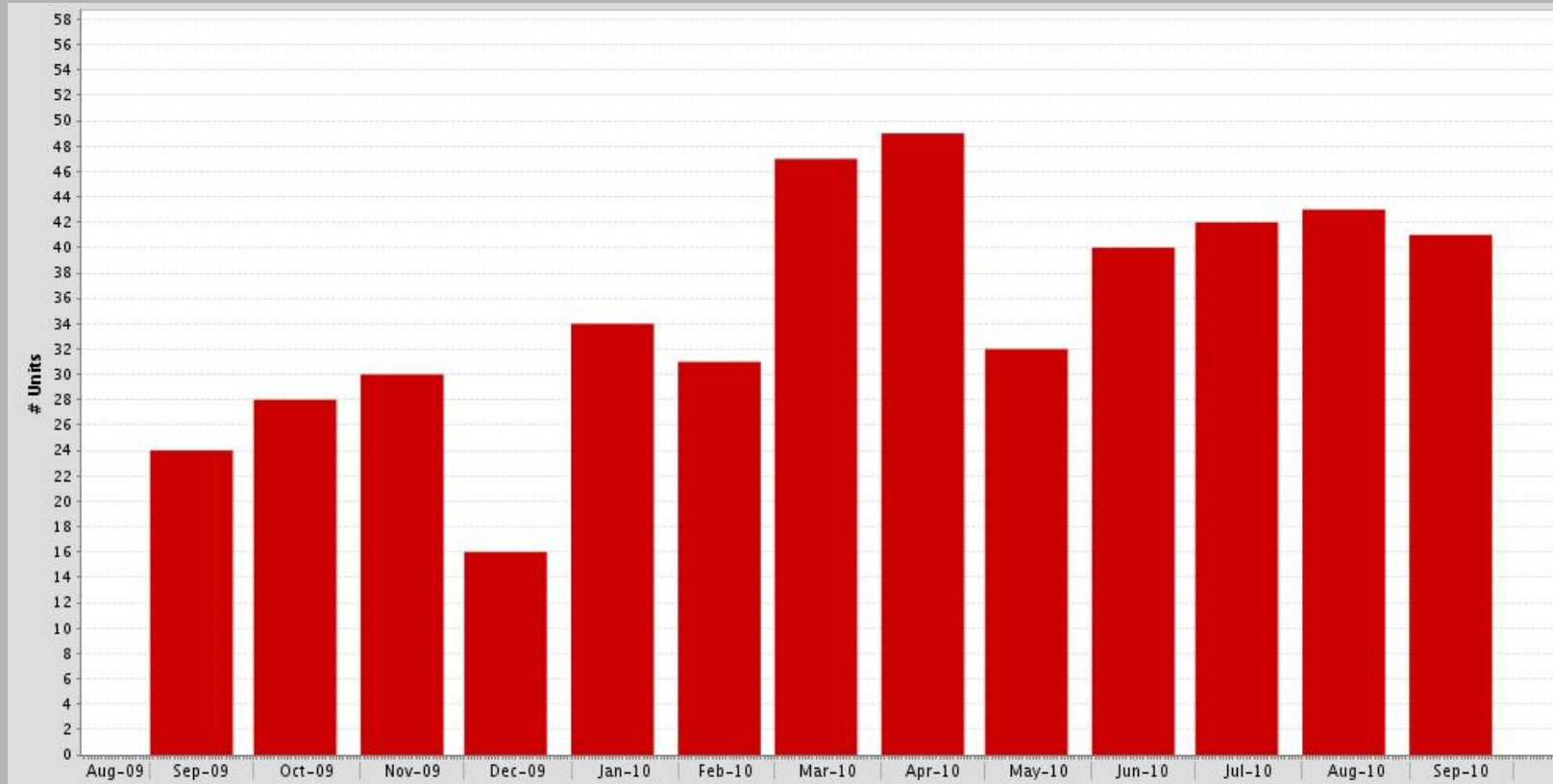
Sep-09 vs. Sep-10: The number of Under Contract properties is down 15%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	# Properties	Median Price	Average DOM	# Properties	% Bank	Median Price	# Properties	% Non-Bank	Median Price
Sep-10	17	499,900	32	2	11.8	412,450	15	88.2	579,000
Aug-10	21	418,000	58	5	23.8	435,000	16	76.2	409,000
Jul-10	16	417,500	51	0			16	100.0	417,500
Jun-10	18	447,450	51	3	16.7	445,000	15	83.3	449,900
May-10	19	539,800	49	4	21.1	434,900	15	79.0	579,000
Apr-10	28	456,500	38	0			28	100.0	456,500
Mar-10	17	418,000	27	1	5.9	384,800	16	94.1	433,500
Feb-10	17	428,000	89	2	11.8	373,700	15	88.2	468,000
Jan-10	10	479,500	40	1	10.0	320,000	9	90.0	485,000
Dec-09	13	448,000	33	2	15.4	357,700	11	84.6	448,000
Nov-09	18	469,000	42	3	16.7	395,000	15	83.3	499,800
Oct-09	19	410,888	67	2	10.5	428,944	17	89.5	410,888
Sep-09	20	508,500	56	2	10.0	369,000	18	90.0	522,000



## New Properties by Month

Sep-09 vs. Sep-10: The number of New properties is up 71%



### Sep-09 vs. Sep-10

Sep-09	Sep-10	Change	%
24	41	17	+71%



MLS: MRMLS    Period: 1 year (monthly)    Price: All    Construction Type: All    Bedrooms: All    Bathrooms: All    Lot Size: All  
 Property Types: Residential: (Condominium, Single Family Residence, Townhouse)    Sq Ft: All  
 Cities: Monterey Park

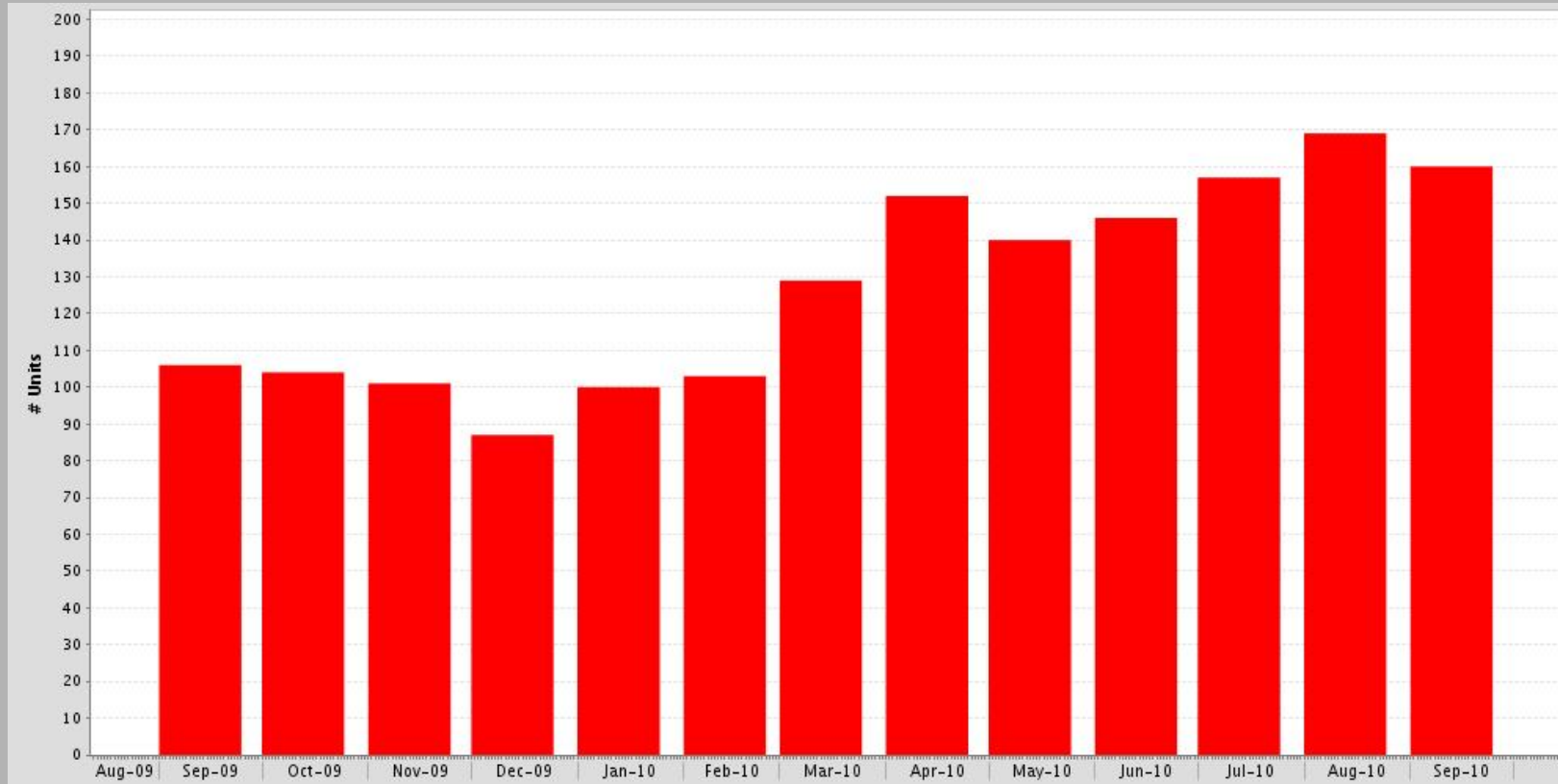
## New Properties by Month

Sep-09 vs. Sep-10: The number of New properties is up 71%

Time Period	Full Market		Bank Properties			Non-Bank Properties		
	# Properties	Median Price	# Properties	% Bank	Median Price	# Properties	% Non-Bank	Median Price
Sep-10	41	488,800	6	14.6	397,000	35	85.4	519,000
Aug-10	43	452,000	6	13.9	431,500	37	86.0	459,000
Jul-10	42	429,000	8	19.1	394,500	34	81.0	439,000
Jun-10	40	429,000	5	12.5	400,000	35	87.5	439,000
May-10	32	447,450	7	21.9	380,000	25	78.1	488,000
Apr-10	49	458,000	8	16.3	358,500	41	83.7	469,000
Mar-10	47	422,900	7	14.9	369,000	40	85.1	444,950
Feb-10	31	449,000	3	9.7	414,000	28	90.3	473,500
Jan-10	34	453,000	5	14.7	349,900	29	85.3	478,000
Dec-09	16	422,750	3	18.8	425,500	13	81.2	420,000
Nov-09	30	486,000	7	23.3	340,000	23	76.7	499,800
Oct-09	28	473,000	1	3.6	338,900	27	96.4	498,000
Sep-09	24	479,500	5	20.8	395,000	19	79.2	575,000

## For Sale Properties by Month

Sep-09 vs. Sep-10: The number of For Sale properties is up 51%



### Sep-09 vs. Sep-10

Sep-09	Sep-10	Change	%
106	160	54	+51%



MLS: MRMLS    Period: 1 year (monthly)    Price: All    Construction Type: All    Bedrooms: All    Bathrooms: All    Lot Size: All  
 Property Types: Residential: (Condominium, Single Family Residence, Townhouse)    Sq Ft: All  
 Cities: Monterey Park

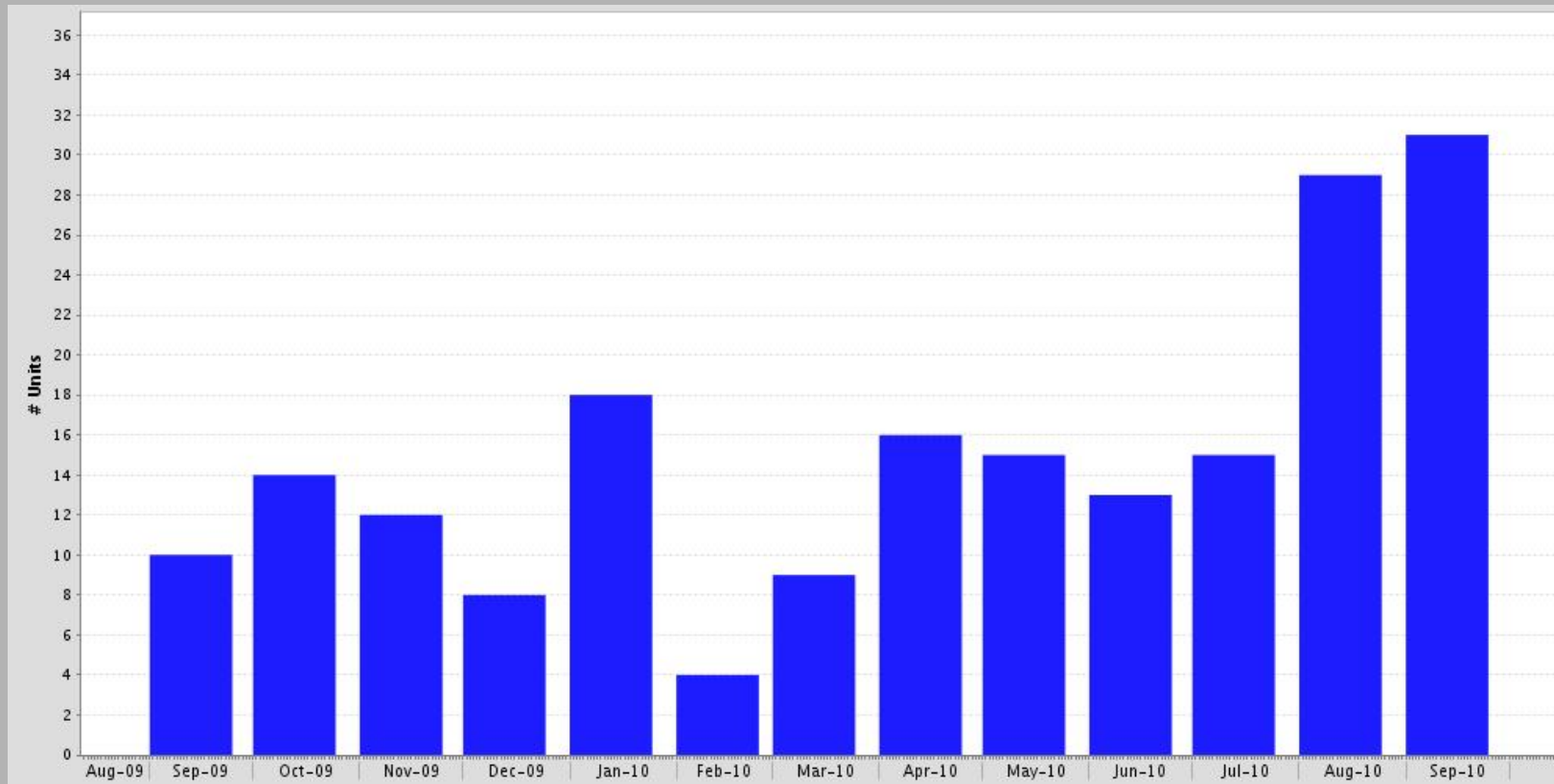
## For Sale Properties by Month

Sep-09 vs. Sep-10: The number of For Sale properties is up 51%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	# Properties	Median Price	Average DOM	# Properties	% Bank	Median Price	# Properties	% Non-Bank	Median Price
Sep-10	160	459,500	88	32	20.0	377,950	128	80.0	488,900
Aug-10	169	438,000	97	37	21.9	380,000	132	78.1	461,750
Jul-10	157	438,000	105	33	21.0	375,900	124	79.0	461,500
Jun-10	146	439,450	111	31	21.2	380,000	115	78.8	458,000
May-10	140	449,900	112	33	23.6	359,000	107	76.4	488,000
Apr-10	152	456,500	104	27	17.8	359,000	125	82.2	479,000
Mar-10	129	450,000	111	21	16.3	380,000	108	83.7	478,500
Feb-10	103	478,000	124	16	15.5	401,950	87	84.5	488,000
Jan-10	100	481,500	125	18	18.0	368,750	82	82.0	498,000
Dec-09	87	474,000	130	18	20.7	412,250	69	79.3	508,500
Nov-09	101	485,000	120	19	18.8	399,000	82	81.2	538,950
Oct-09	104	479,500	121	16	15.4	427,000	88	84.6	499,000
Sep-09	106	490,000	126	18	17.0	425,000	88	83.0	507,000

## Expired Properties by Month

Sep-09 vs. Sep-10: The number of Expired properties is up 210%



### Sep-09 vs. Sep-10

Sep-09	Sep-10	Change	%
10	31	21	+210%



MLS: MRMLS    Period: 1 year (monthly)    Price: All    Construction Type: All    Bedrooms: All    Bathrooms: All    Lot Size: All  
 Property Types: Residential: (Condominium, Single Family Residence, Townhouse)    Sq Ft: All  
 Cities: Monterey Park

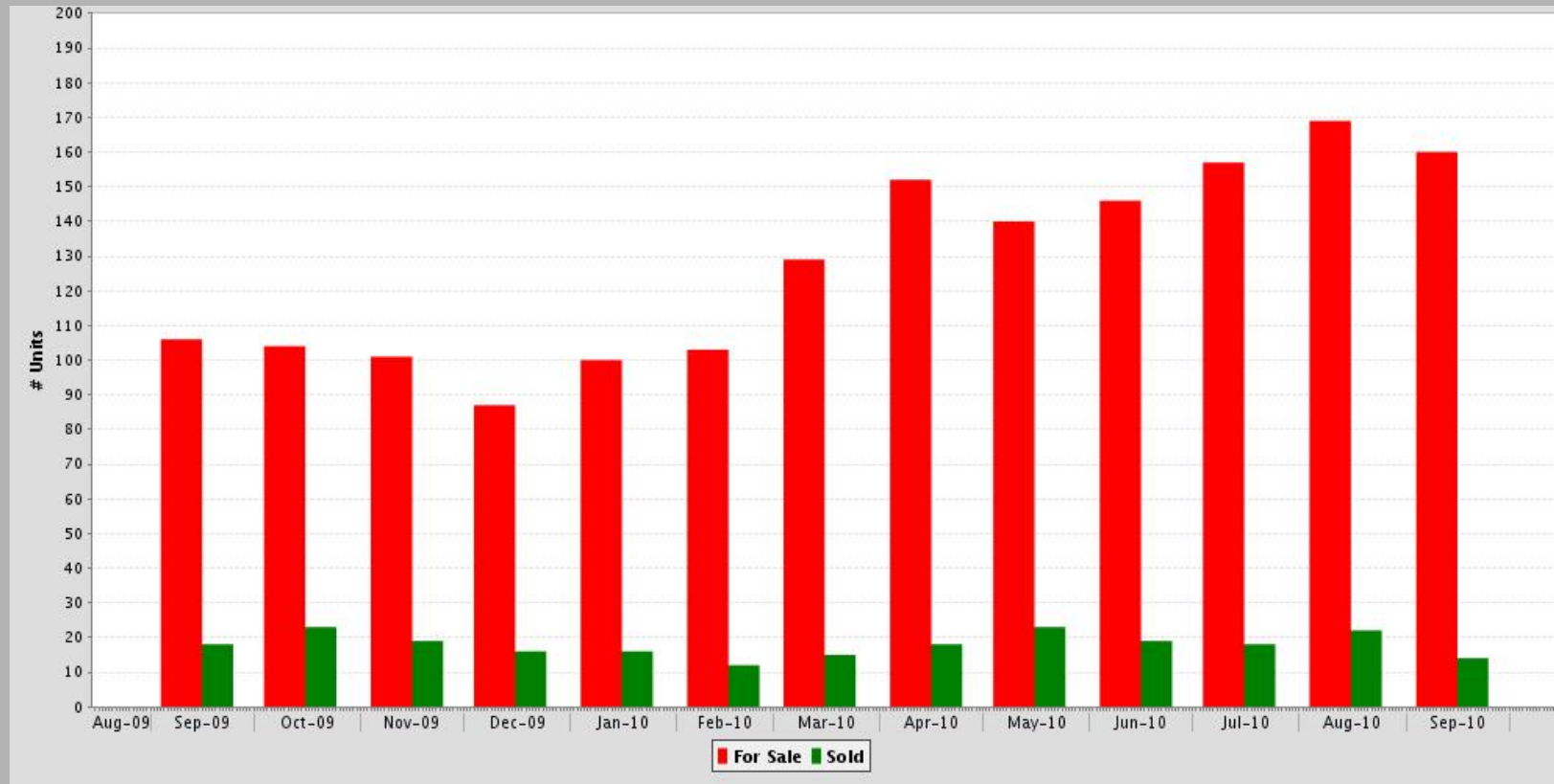
## Expired Properties by Month

Sep-09 vs. Sep-10: The number of Expired properties is up 210%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	# Properties	Median Price	Average DOM	# Properties	% Bank	Median Price	# Properties	% Non-Bank	Median Price
Sep-10	31	423,000	106	7	22.6	369,000	24	77.4	488,500
Aug-10	29	429,000	66	6	20.7	429,500	23	79.3	429,000
Jul-10	15	494,900	62	2	13.3	335,000	13	86.7	525,000
Jun-10	13	408,000	83	3	23.1	340,000	10	76.9	409,000
May-10	15	409,900	75	3	20.0	318,000	12	80.0	447,000
Apr-10	16	488,000	63	1	6.2	429,000	15	93.8	498,000
Mar-10	9	499,000	145	1	11.1	474,000	8	88.9	563,500
Feb-10	4	633,500	70	0			4	100.0	633,500
Jan-10	18	473,500	83	4	22.2	389,500	14	77.8	543,950
Dec-09	8	509,000	118	3	37.5	450,000	5	62.5	660,000
Nov-09	12	504,950	82	1	8.3	425,000	11	91.7	549,900
Oct-09	14	517,000	110	2	14.3	543,500	12	85.7	507,000
Sep-09	10	461,500	91	1	10.0	345,000	9	90.0	485,000

# Supply & Demand by Month

Sep-09 vs. Sep-10: The number of for sale properties is up 51% and the number of sold properties is down 22%



Sep-09 vs. Sep-10			
Sep-09	Sep-10	Change	%
106	160	54	+51%



Sep-09 vs. Sep-10			
Sep-09	Sep-10	Change	%
18	14	-4	-22%

MLS: MRMLS    Period: 1 year (monthly)    Price: All    Construction Type: All    Bedrooms: All    Bathrooms: All    Lot Size: All  
 Property Types: Residential: (Condominium, Single Family Residence, Townhouse)    Sq Ft: All  
 Cities: Monterey Park

## Supply & Demand by Month

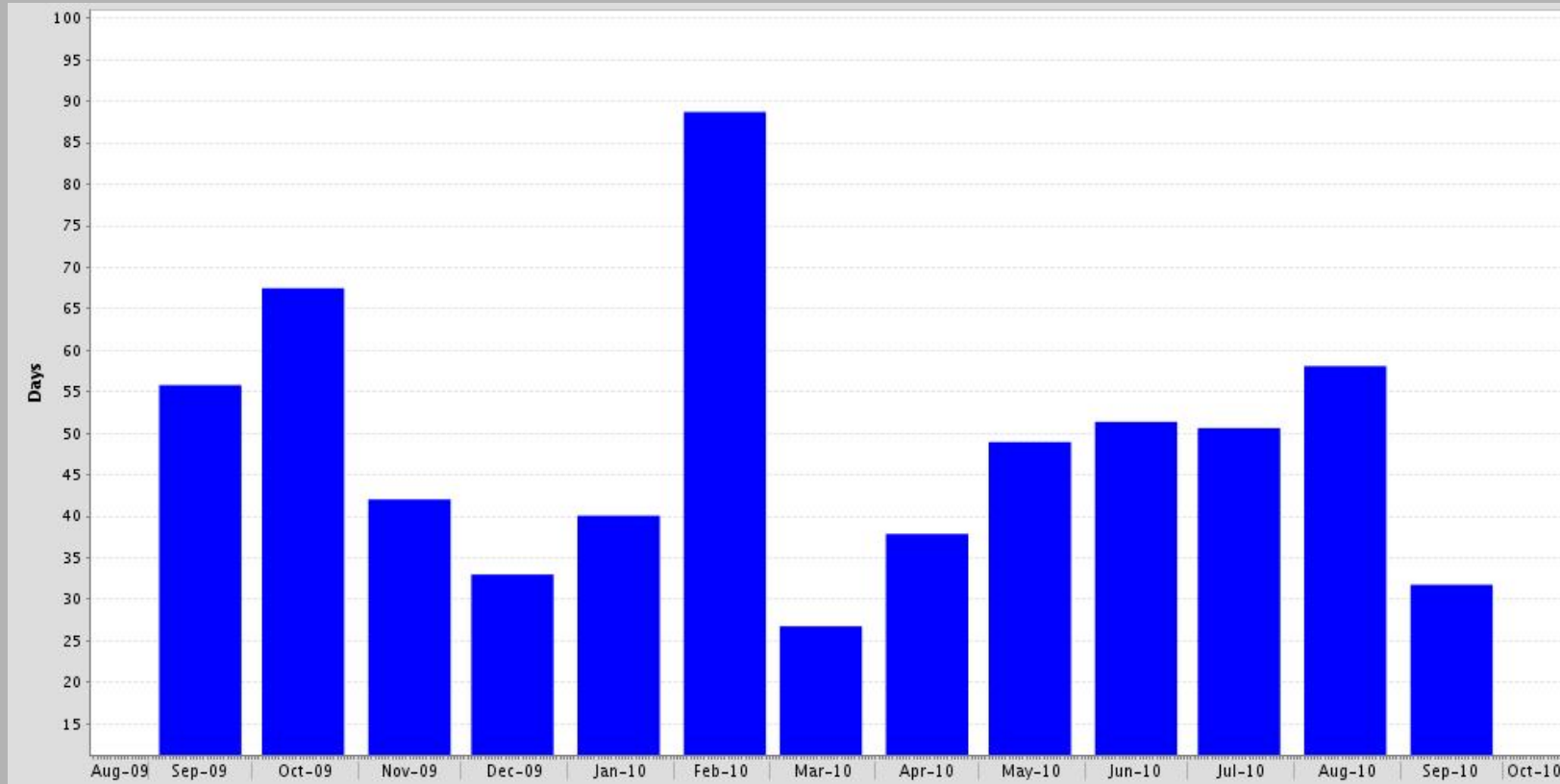
Sep-09 vs. Sep-10: The number of for sale properties is up 51% and the number of sold properties is down 22%

Time Period	# Properties For Sale	Average DOM For Sale	# Properties Sold	Average DOM Sold
Sep-10	160	88	14	62
Aug-10	169	97	22	48
Jul-10	157	105	18	45
Jun-10	146	111	19	47
May-10	140	112	23	38
Apr-10	152	104	18	45
Mar-10	129	111	15	96
Feb-10	103	124	12	40
Jan-10	100	125	16	37
Dec-09	87	130	16	38
Nov-09	101	120	19	62
Oct-09	104	121	23	54
Sep-09	106	126	18	49



## The Average Days on Market by Month

Sep-09 vs. Sep-10: The average days on market is down 43%



### Sep-09 vs. Sep-10

Sep-09	Sep-10	Change	%
56	32	-24	-43%



MLS: MRMLS    Period: 1 year (monthly)    Price: All    Construction Type: All    Bedrooms: All    Bathrooms: All    Lot Size: All  
 Property Types: Residential: (Condominium, Single Family Residence, Townhouse)    Sq Ft: All  
 Cities: Monterey Park

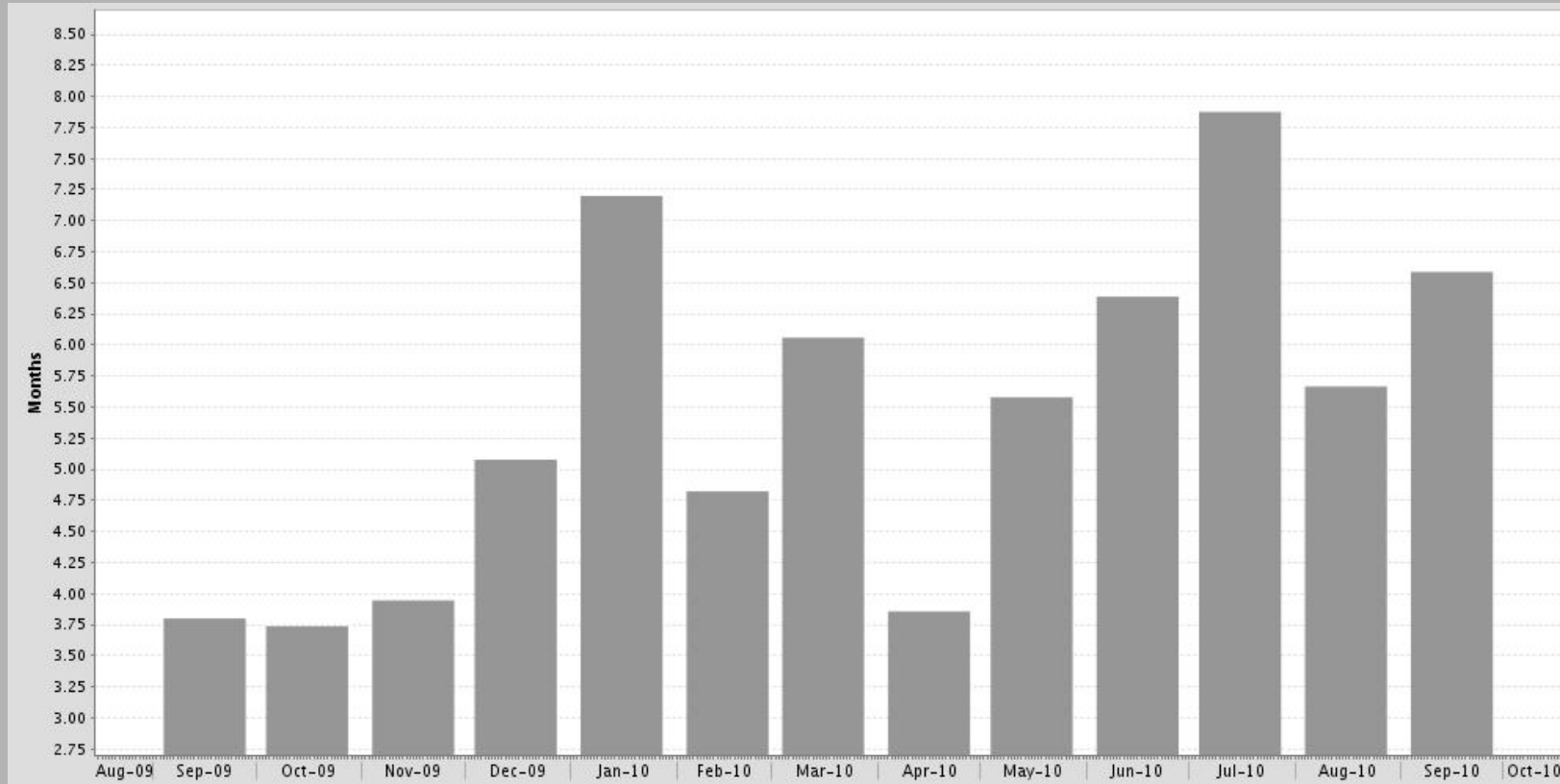
## The Average Days on Market by Month

Sep-09 vs. Sep-10: The average days on market is down 43%

Time Period	Average DOM	# UC Units
Sep-10	32	17
Aug-10	58	21
Jul-10	51	16
Jun-10	51	18
May-10	49	19
Apr-10	38	28
Mar-10	27	17
Feb-10	89	17
Jan-10	40	10
Dec-09	33	13
Nov-09	42	18
Oct-09	67	19
Sep-09	56	20

# Months Supply of Inventory

**Sep-09 vs. Sep-10: The average months supply of inventory is up 73%**



### Sep-09 vs. Sep-10

Sep-09	Sep-10	Change	%
3.8	6.6	2.8	+73%



MLS: MRMLS    Period: 1 year (monthly)    Price: All    Construction Type: All    Bedrooms: All    Bathrooms: All    Lot Size: All  
 Property Types: Residential: (Condominium, Single Family Residence, Townhouse)    Sq Ft: All  
 Cities: Monterey Park

## Months Supply of Inventory

**Sep-09 vs. Sep-10: The average months supply of inventory is up 73%**

Time Period	# Units For Sale Last Day of Month	# UC Units During Month	MSI	UC Average DOM
Sep-10	112	17	6.6	32
Aug-10	119	21	5.7	58
Jul-10	126	16	7.9	51
Jun-10	115	18	6.4	51
May-10	106	19	5.6	49
Apr-10	108	28	3.9	38
Mar-10	103	17	6.1	27
Feb-10	82	17	4.8	89
Jan-10	72	10	7.2	40
Dec-09	66	13	5.1	33
Nov-09	71	18	3.9	42
Oct-09	71	19	3.7	67
Sep-09	76	20	3.8	56

## Market Dynamics



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The AAR